

# Investor Briefing

**July 2021** 



Risks, **Uncertainties** and Other **Factors with** Respect to **Forward-Looking Statements Disclaimer** 

Certain statements contained in this presentation constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements that are not of historical fact constitute "forward-looking statements" and accordingly, involve estimates, assumptions, judgments and uncertainties. There are a number of factors that could cause actual results or outcomes to differ materially from those addressed in the forward-looking statements. Such factors are detailed in the Forward Looking Statements and Risk Factors sections of the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2020 and its second quarter 2021 quarterly report on Form 10-Q filed with the Securities and Exchange Commission. We do not undertake an obligation to update our forward-looking statements to reflect future events.



# OUR HEXCEL PURPOSE

We propel the future of flight, energy generation, transportation and recreation through **excellence in advanced material solutions** that create a better world for us all.









## ADVANCED COMPOSITES **LEADERSHIP**

- INNOVATIVE SOLUTIONS
- PROVEN EXECUTION
- RE-ALIGNING THE BUSINESS FOR CURRENT DEMAND - PREPARING FOR FUTURE OPPORTUNITIES
- STRONG BALANCE SHEET

**Leading, sole source positions** in key markets with **high barriers to entry** 

Sustainable competitive advantage

Excellent customer relationships

Increasing share of **long-term growth** markets

Long history of creating shareholder value



#### **HXL** – AT A GLANCE

- Leader in markets undergoing secular growth
- Broadest aerospace composite solution portfolio globally
  - Intellectual property and manufacturing processes are differentiators and barriers to entry
- #1 in aerospace composites by sales & capacity
  - Leveraging scale | Manufacturing in nine countries
- Culture of continuous improvement and excellence

# **Lightweighting** for high performance applications

- Stronger and lighter than metals
- Superior life cycle costs to metals
- Saves fuel & reduces emissions for transportation applications

#### **Markets**

COMMERCIAL AEROSPACE

55%

Wings, Fuselage
Secondary & Interior structures
Engines & Nacelles

SPACE & DEFENSE

30%\*
Rotorcraft
Fixed Wing
Satellites & Launchers



2020 SALES\* | **\$1.5 billion** 

2019 sales: Commercial Aerospace 68%; Defense 19%; Industrial 13%.

<sup>\*</sup> Percentages represent FY 2020 sales.



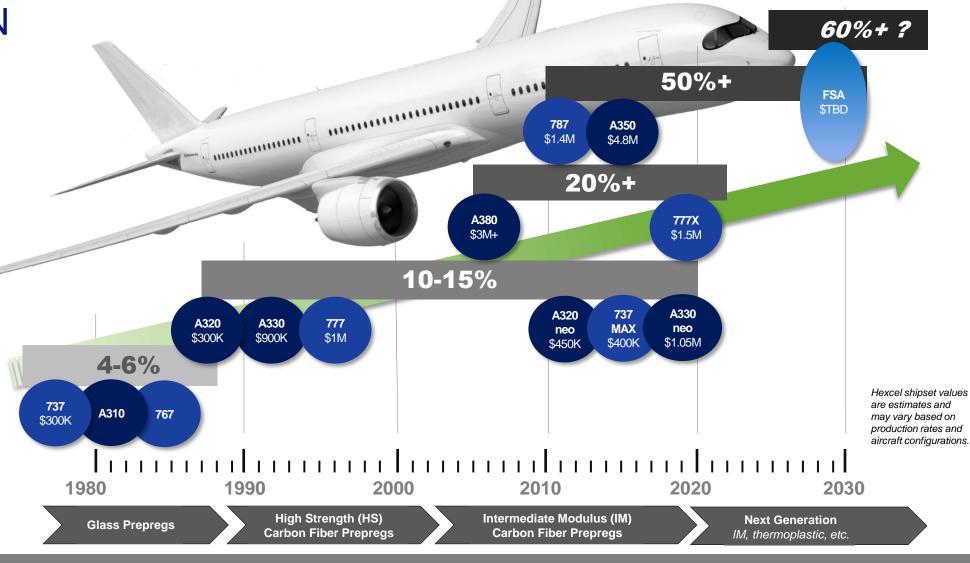
GROWING **COMPOSITES**PENETRATION

Continued secular penetration with each succeeding platform:

- Primary structure
- Secondary structure
- Engines and nacelles

### Replacement of legacy aircraft:

Primary structure composite aircraft (i.e. A350 & 787) are only ~5% of total global commercial fleet





### **UNRIVALED PRODUCT RANGE**

Everything from carbon fibers, reinforcement fabrics, and resins to prepregs, honeycomb core, tooling materials and more . . . from raw materials to fly-away parts . . . vertical integration is a strength and a differentiator



Strong | stiff | lightweight | fatigue resistant | corrosion resistant



## WE DELIVER WHAT OUR CUSTOMERS WANT

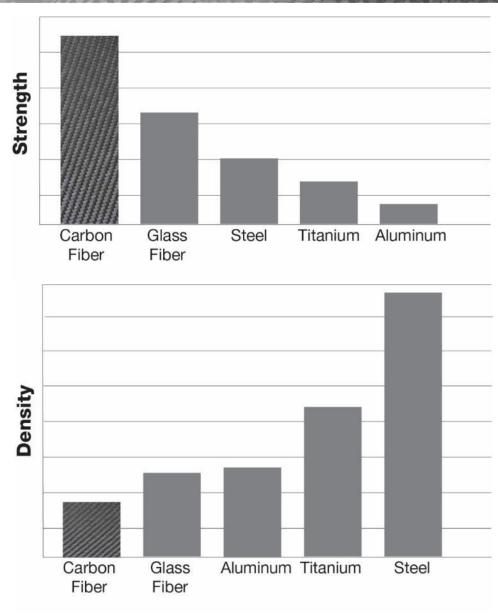
Advanced composite solutions that are stronger, lighter and tougher – optimizing total life cycle costs

Carbon fiber is **5x stronger** than aluminum

Carbon fiber is **30% lighter** than aluminum

Our products are **tougher**, **stiffer** and **more durable** 

Our products offer **lower lifecycle cost** (operating & maintenance costs)





#### FOCUS ON **ENVIRONMENT AND SUSTAINABILITY**

Smarter, Cleaner and Safer . . . Hexcel advanced composites are a vital component in helping our customers reduce the environmental impact of transportation in the air, on the ground, and in the water.

### Lightweighting Reduces Emissions



## Innovative Hexcel Solutions Reduce Noise



## Composites Support Advanced Aerodynamic Design



Committed to innovation, creating a better world for us all

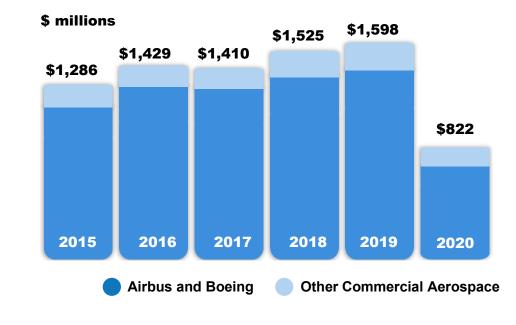




#### **COMMERCIAL AEROSPACE**

Commercial Aviation | Engines/Nacelles | Other Commercial Aerospace

- Near-Term: Positioning for growth
- Mid-Term: Growing composites secular penetration
- Multi-year OE backlog
- Growing Engine and Nacelle composite adoption
- Thermoplastic qualifications received
- Accelerated retirements and high level of parked legacy aircraft support future replacement cycle
- Availability of aircraft financing remains strong globally











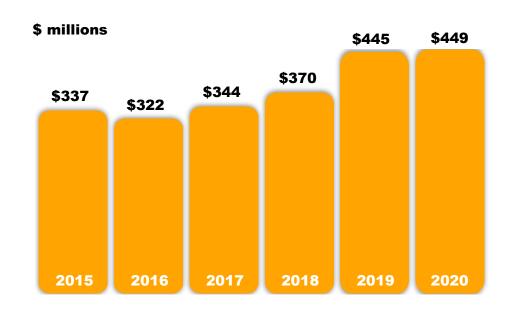




#### **SPACE & DEFENSE**

Rotorcraft | Fighters | Launch Vehicles | Transport

- Hexcel carbon fiber is the defense industry standard
- Active on >100 different programs Deep relationships
- Major programs: F-35, A400M, V-22, Black Hawk, Wide Chord Blades (both new build & replacement demand)
- Growth platforms: CH-53K, potential Future Vertical Lift
- Rotorcraft are ~45% of S&D sales
- Capabilities with Honeycomb & microwave absorbing composites are competitive differentiators
- Expanding opportunities with Space sector

















Wind Energy | Automotive | Recreation | Infrastructure | Marine

- Active in 30+ different Industrial sub-markets
- Broad range of performance applications leveraging carbon fiber, resin and process expertise
- Wind energy comprises ~50% of Industrial
- Growth opportunities: Marine, Energy Storage/EVs and O&G piping

#### \$ millions









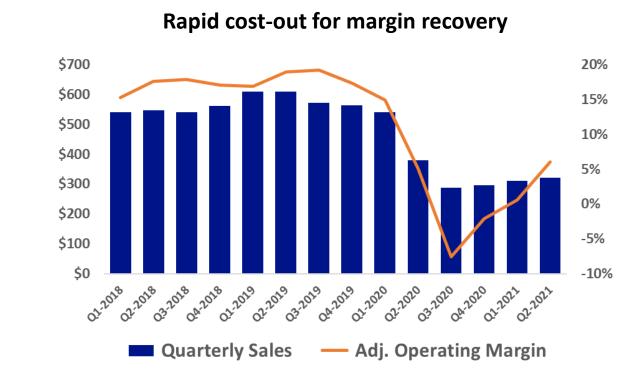






### CONTINUED COST CONTROL

- Tightly managing costs while preparing for growth
  - Minimizing discretionary spend
  - Controlling indirect headcount
- Continuing to minimize capital expenditures
  - Now in period of lower capex
  - Enhancing output of existing assets
  - Capital intensity varies across product line
- Strong liquidity supports return to growth



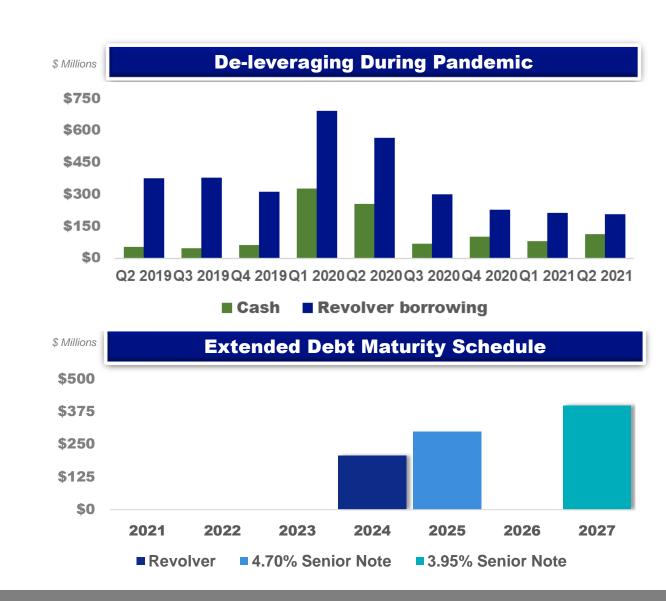
#### Business aligned to support growth and rebuild margins



### STRONG LIQUIDITY

Conservative capital structure

- Strong liquidity of \$115 million cash and \$543 million Revolver borrowing availability at June 30, 2021
- Staggered debt maturities over comfortable timeframe
- \$750 million Revolver matures June 2024
  - De-leveraging during pandemic
  - Revolver covenant amended to a minimum liquidity requirement for Q1 2021 through Q1 2022 (Undrawn facility + Cash >= \$250 million)
  - Reverts back to a maximum leverage ratio in Q2 2022, or sooner at Company's option

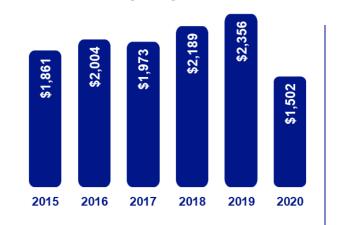




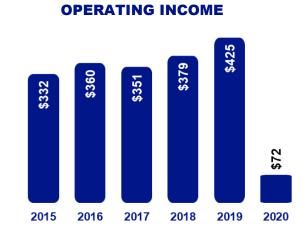
# **PROVEN**PERFORMANCE

Positioned for return to growth

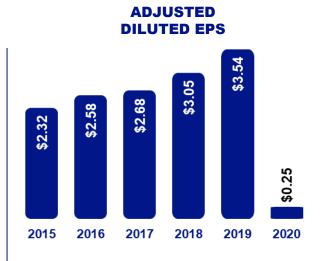
\$ millions, except EPS



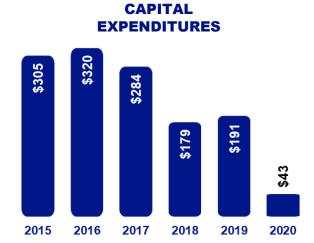
**SALES** 

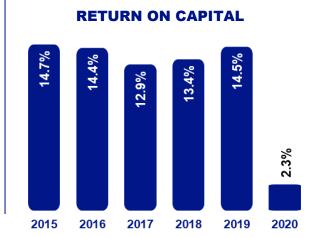


**ADJUSTED** 











### HEXCEL INNOVATION DRIVING GROWTH

New ideas, processes, and solutions leading the development of world-class products















Decatur, AL

Salt Lake City, UT

**PROGRAMS** 



**UNIVERSITY COLLABORATIONS & TECHNICAL CONSORTIUMS** 

#### 2 **ACQUISITIONS Strategic Business & Technology**



January 2019 Microwave/radio frequency absorbing materials



October 2017 Next-generation aerospace composite solutions



December 2017 Aerospace additive manufacturing



Non-crimp & multi-axial composite fabrics

#### 3 **INVESTMENTS Joint Ventures & Collaborations**



July 2018: Joint Venture Aerospace kitting services



March 2018: Strategic Alliance Carbon fiber reinforced thermoplastic tape



May 2016: Investment Carbon fiber recycling

**GROWING INVESTMENT** 

**INR&T** 

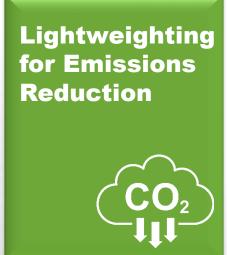


### REASONS TO **INVEST** IN HEXCEL

Investing in Innovation | Achieving Operational Excellence | Strong Investment Fundamentals



Unrivaled product portfolio
Continuing secular growth
High barriers-to-entry



Lightweighting saves fuel and reduces transportation emissions



Technology and innovation support sustained growth



Driving productivity through optimized performance

Strong Investment Fundamentals

Strong balance sheet & liquidity
History of prudent capital
management & allocation

Secular growth supported by Innovation | High barriers | Proven execution